

NEWSLETTER

JONSSON EXPANDS AGAIN!

The Jonsson Workwear distribution center (DC) has run DATASCOPE WMS for over 10 years now. During this time, the DC has expanded dramatically. The third and latest expansion has added a third mezzanine floor to the picking area and has linked the custom branding center building next door.

We have during this expansion, included a high level of automation within the DC. The following has now been automated in the DC: Automated carton creation machines; In-line automatic label application at the start of the conveyors; RFID check points at three key stages of the carton picking and packing process; Automated routing of cartons into and out of the manu-

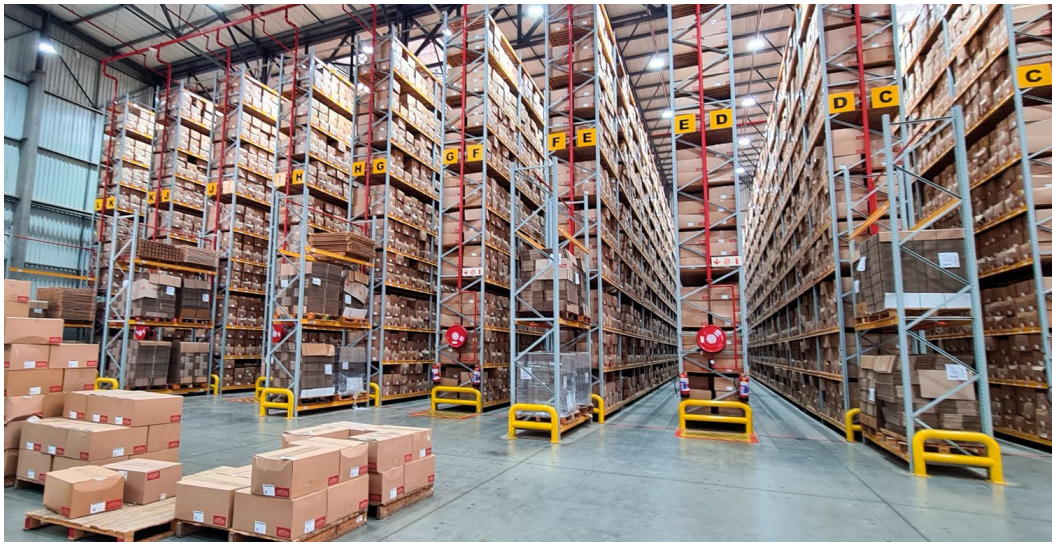
facturing area (for branding); Automated carton lidding; and, Automated in-line application of customer and shipping labels.

We are honoured to work closely with the leadership of Jonsson in their massive expansion. It is a privilege to work for such a professional customer.

The QR code shows a video of the result. Take a moment to see what we have been up to!



Scan to watch this
2 minute video



DATASCOPE WMS UPDATE



DATASCOPE

WMS for SYSPRO

We at DATASCOPE WMS continue to lead the way in advanced WMS functionality for SYSPRO customers worldwide. Our product is the undisputed leader in this space with advanced deep WMS features to optimize our customers' operations in both distribution-intensive and manufacturing-intensive industries. We continue to add features to the software day by day bringing our investment into the suite of software to over 21 years now.

We are seeing our customer base increasing move to

SYSPRO 8. With this move clients are typically upgrading to DATASCOPE WMS Version 22 R2 or R3. Our investment in HTML 5-based mobile screens is paying dividends, particularly in customers customizing their screens to their specific needs.

A new DATASCOPE FAST TRACK version of our software is being prepared for release early in 2023.

This new and exciting release is being developed for the many SYSPRO customers that do not need to implement a full WMS but would benefit from a solid inventory scanning solution that is easy to self-implement. Look for further updates on this launch soon! *DATASCOPE Fast Track* will be a winning low-cost solution and a logical upgrade from entry-level solutions such as RiteScan. Fast Track will be costed on a subscription model to allow customers to take on the technology and then ramp it up within the business over time.

Our team remains laser-focused on delivering new features and functions to further improve your experience in upcoming versions.

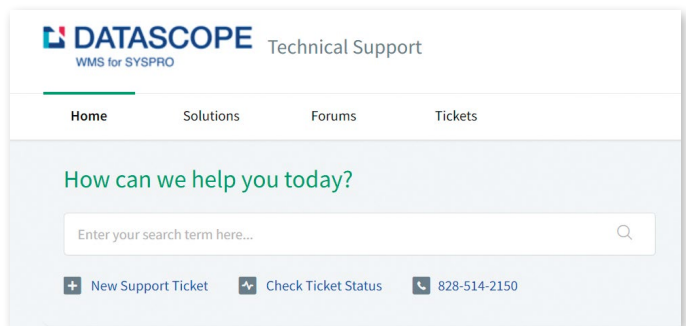
DATASCOPE WMS SELECTS FRESHDESK AS OUR NEW SUPPORT DESK PORTAL



At DATASCOPE WMS, our Vision is to be the premium Warehouse Management Solution for the SYSPRO market world-wide. A key component to achieving our goals is to provide top notch Customer Service & Support. Like SYSPRO, we have also chosen to deploy a new support desk solution with Freshdesk. Robust Ticketing, Collaboration features, Dashboards and Reporting metrics are a few of the reasons we choose to go with Freshdesk.

Initially, we have rolled the solution out internally to our DSP channel partners as a tool for managing our Support requests.

Ultimately, we envision opening the portal to customers for access to Tutorials, FAQ's and potentially a User Group/Forum for sharing of knowledge and solutions!



SMALL PARCEL VOLUME GROWTH AND DC AUTOMATION

With the dramatic shift in shipping from LTL orders to small parcel deliveries, many DC's are faced with increase picking at a box level. Companies delivering into Amazon and Walmart are seeing this shift already.

DATASCOPE is busy building an Automated Rapid Pack conveyor system into the WMS software.

The high-level solution operation will include:

An Automated Pack line designed to process small parcel picking slips that have only standard full cartons reserved. Two screens will be placed at the start of the conveyor line. The one screen will show a list of stock codes that need to be pulled to the line side together with the required number of boxes for each SKU. The second screen will show the operator what stock code must be loaded on the conveyor line. The operator will keep loading that stock code until the screen updates to the next stock code to load.

As cartons are loaded on the conveyor, they will move down the line to the scan point where the standard carton label will be scanned. This conveyor will then pass this data to a DATASCOPE WMS application. This application will convert the stock code to the company's internal stock code and check that the stock code is required for open orders. If the stock code is not identifiable and or the stock code has no outstanding orders, DATASCOPE WMS will pass a "Fail" message to the conveyor. The conveyor must then offline the carton onto the divert which would slide the carton back to the start of the line.

If the above process results in a "Pass" message the conveyor will move on down the line. While this carton is running on the line DATASCOPE WMS will process the pick and the pack process for this carton against the oldest picking slip. The application will then reach out to Proship (or similar TMS) to generate the Shipper label (UPS, FEDEX or USPS). This label will be sent via an XML file to the in-line print and apply station. As the carton runs under the print and apply station the label will be applied.

This automation will be able to increase volumes to around 400 - 500 boxes per hour.



NEW DATASCOPE WEBSITE

DNA Online assisted DATASCOPE in building a new website in WordPress using Elementor Pro. This new website has the new corporate logo and branding and is more in-line with SYSPRO's new website. Please visit our website at www.datascopewms.com.



From a marketing drive perspective, DATASCOPE is busy with the following:

Redoing our contacts list. This includes existing customers, a potential customer running SYSPRO, potential logos from DSP's and customers whom we have given

DATASCOPE WMS costing proposals in the past.

With DNA Online having uploaded the new DATASCOPE WMS site on the 26 July we have started to focus on 3 main areas. Firstly, the dynamic response and loading of the site across various operating platforms and devices, secondly the generic search results based on crucial keywords and lastly the various Google Ads campaign.

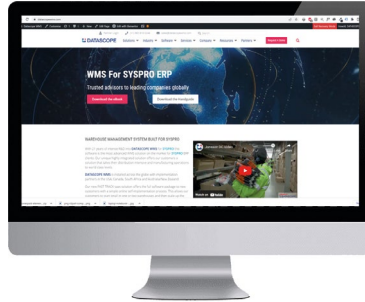
The site currently performs ade-

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Continues... NEW DATASCOPE WEBSITE

quately on all devices and operating systems, whilst the crucial keywords are slightly below expectations, this can be excepted as google indexing can take up to 2 months, the site is however monitored weekly, and all recommendations and changes are dealt with.

The Google Ads campaign had been restructured into three



regional campaigns – North America, Southern Africa/UK and Australasia. These campaigns have been running for approximately 13 days but show favourable results. In the upcoming weeks we will be reviewing the remarketing on the Google Ads campaign and creating a similar strategy as currently implemented on the search campaigns.

NEW STAFF ANNOUNCEMENTS

DATASCOPE is pleased to announce the appointment of two new senior staff within the organization.

Phyllis Baker – VP of Operations

Phyllis joined DATASCOPE North America Inc on January 1st, 2022, as VP of Operations.

Phyllis brings with her 21 years of IT experience and until recently was the VP of IT at von Drehle Corporation in Hickory, NC. Her core competencies include SYSPRO ERP implementation, applications development, network & systems design & administration, security/virus remediation, data/business impact analysis, strong financial and operational backgrounds, strategic planning, to highlight a few.

Her key objective would be to learn DATASCOPE's WMS software and the extent of its functionality.

Phyllis reports directly to Anton and will be part of our Exco Team.

Phyllis' key role during 2022 will include:

- Support to our DSP Channel
- Implementation of a new Support Portal using FreshDesk



- The on-going growth of the DSP Channel
- Visiting our current DATASCOPE WMS sites
- Software documentation, helpfiles and videos
- Expansion of the DSP and DSU portals

Tina Kanniah – Sr Software Tester

Tina joined DATASCOPE North America Inc on July 1st, 2022, as a Senior Software Tester.

Tina comes with a solid 13-year history in Software Testing as well as some sterling references from some of her past positions. She also has experience in the Test Complete Solution within the software Automated testing space.

Test Complete is a functional automated testing platform developed by SmartBear Software. Test Complete gives testers the ability to create automated tests for Microsoft Windows, Web, Android, and iOS applications.

Tina's key focus will cover converting a list of basic WMS functionality into Automated Tests that run every night.

