



# NEWSLETTER

## DATASCOPE IN AUSTRALIA



DATASCOPE has just returned from a successful trip to Australia. We went over to Sydney NSW to do training and visit potential DATASCOPE WMS sites. DATASCOPE is in the process of partnering with SYSPRO Asia Pacific region to roll out DATASCOPE WMS into this new market.

Ryan Nicholls and Desiré de Wet travelled to the SYSPRO offices in Sydney, to facilitate the training to the SYSPRO Asia-Pacific staff. The training was run over 8 days and SYSPRO staff from Perth, Melbourne and Brisbane attended. During the team's visit to Australia a prospective site was visited with the view to implementing DATASCOPE WMS here in the near future. DATASCOPE will be assisting SYSPRO with the initial implementations with a view to further skill up the implementers in Australia.

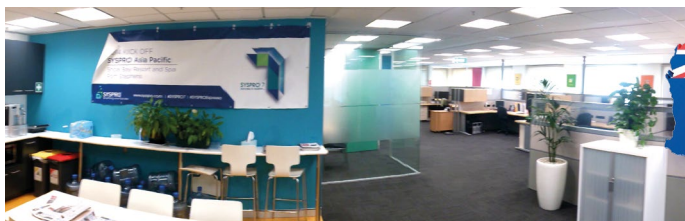
This opportunity allows DATASCOPE the possibility to expand the business beyond the borders of South Africa and tap into a large market in the Asia Pacific region, while building a strong relationship with SYSPRO in the region.



*From left: Glen Skelton, James Robinson, Desiré de Wet, Ryan Nicholls, Phil Uren and Brent Moutl*

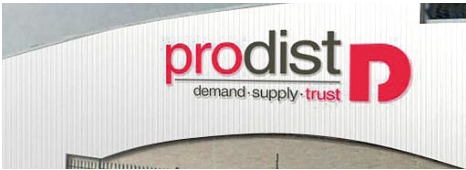
Conrad Marquez the General Manager - Servies, of this region, travelled back to South Africa after the training to visit a few DATASCOPE WMS sites in South Africa.

Overall this visit to Australia and Conrad Marquez visit to South Africa was very successful and DATASCOPE and SYSPRO Asia-Pacific are in negotiations to take the next step.



## PRODIST SELECTS DATASCOPE WMS

Prodist made the right choice in February this year and selected DATASCOPE's WMS to manage their DC in Pomona, Gauteng. Prodist is a wholesale distributor of agricultural equipment, hardware, general merchandise and irrigation systems to the agri-business and hardware retail store markets in both South Africa and abroad. Prodist is jointly owned by Hinterland [the retail operation of Afgri and Senwes] and Legendary Retail Brands [incorporating Mica,



DIY Depot and House of Paints). Prodist also works closely with the Farm City stores across Gauteng.

Prodist is a versatile and rapidly expanding distribution company in which SYSPRO is well entrenched. In today's fast-paced distribution environment, a growing company like Prodist simply can no longer afford to operate on a manual basis. After a number of in-depth functional workshops with the operational team, we have put much thought into the WMS design to be implemented. For instance, DATASCOPE's new Tote Area Picking module will be utilized and we foresee this to greatly streamline their picking operations in the warehouse.

DATASCOPE is well down the road in implementing WMS at the 8,000m<sup>2</sup> DC. We are proud to partner with Prodist and look forward to taking another business to the next level.

## CUSTOMER DAY - 14 MARCH 2014

Customer days are aimed at any existing clients, interested new parties and other industry professionals as an opportunity to communicate with and hear exciting news from DATASCOPE, as well as network and interact with people in similar roles and industries. This two hour session is held in an informal setting to encourage questions and comments.

The most recent customer day was held on 14 March 2014 at the DATASCOPE Midrand Office. This showcased the videos for the JONSSON WorkWear and Patleys case studies, highlighted the practicality of Intermec Smart Systems and introduced the new DATASCOPE Support Portal as a means for monitoring site stability and increasing visibility.

DATASCOPE's achievements were noted whilst explaining the focus for F15. The DSP [DATASCOPE Solution Provider] concept was introduced along with the LMS [Learner Management System]. Moreover, DRS [DATASCOPE Reporting Services] were introduced, with the ease of use and flexibility being highlighted. The Warehouse Health Audit concept was briefly explained and generated some discussion after the presentation.

Guests were invited to stay and spend some less formal time with other attendees and the DATASCOPE team.

DATASCOPE intends to hold customer days at least twice a year and thrives on the opportunity to interact with so many people on a common shared interest.

## "THINK TANK"

A Think Tank area has been created adjacent to DATASCOPE PE Office Boardroom. The purpose is to have an area where small teams can breakaway to brainstorm issues and come up with creative innovations and solutions.

This area is now fitted out with a coffee grinding machine and stacker doors that open out onto our back stoep area. Some of our clients and suppliers have already commented how suitable this area is. Employees are using this area to workshop and it is also a lovely area to just relax during lunch time.

The soft imitation grass also adds to the more relaxed atmosphere that the "Think Tank" has to offer.

Spilling out from the formal boardroom environment into this "Google" type environment has many creative advantages. We look forward to this new area being utilized to the full.



## THEME FOR F15 FISCAL

For the past nine years, DATASCOPE has run its Strategic Planning Workshop during March. The purpose of this two day workshop is to look at a host of business factors which influence the direction the company is taking and to compile a Business Plan highlighting Big Hitter objectives for the next 12 months.

DATASCOPE is very happy to announce that 88.2% of last year's Business Plans was achieved. This is the best result ever.

Every year we also look at an appropriate theme going forward. This year's theme is "Leading Beyond" which really encapsulates the drive to grow the DATASCOPE WMS brand into the Australian and Asian markets. DATASCOPE has already had extensive discussions with the SYSPRO Australian office. Ryan Nicholls joined DATASCOPE late last year and heads up this initiative as Channel Manager.



## DATASCOPE WMS NEW FUNCTIONALITY

Every day that our clients are happily using our software to improve their services levels we are grinding away developing more and more functionality to improve and support our client base. Some of the following have been added into the software over the past months;

### 2D Scanning

The cost of 2D barcode scanners has dropped significantly to the point where we have selected a 2D version of the Intermec CK3 scanner as our standard now. 2D barcodes allow us to store a lot more detail in the barcode and therefore we can improve and speed up scanning at a number of points. We have added much functionality to allow a company to label cartons of product with a 2D barcode label. This label can be scanned during receiving, during cycle counting, during stock taking and when moving inventory from bin to bin. It is ideal in environments where inventory is stored directly in bin locations and not on pallets in bin locations.

### Cycle count scheduler

We have built a new cycle count scheduling tool into version 22. This functionality improves the existing cycle count module in that it allows our clients to schedule cycle counts in advance and then monitor actual counting against these schedules.

### Sales order Allocation (advanced)

We have completed a number of significant speed enhancements to the sales order allocation advanced screen. This screen is way faster now.

Further on this module we have added functionality to automatically release any order that is 100% reserved. So as soon as the reservation process finishes all fully reserved orders will pop up and prompt the user to release them. Then on the remaining sales orders that are only partially reserved, the screen allows the operator to select orders to release by right clicking each order and selecting the new release option. These orders will then be picked but with a back order.

### EDI U Trans Message

Some of our clients are required to send a U-Trans message if any new EDI order needs to be cancelled by the DATASCOPE user. This message returns to the customer a notification that the order will not be fulfilled.

### EAN number scanning

Many of our clients would like to scan both their own stock code and or the EAN barcode in DATASCOPE WMS PC based screens. We have added functionality to the following screens to allow for EAN scanning (provided the EAN number is loaded in the SYSPRO Alternate Key 1 field); Inventory Query; TrackID History; Pick Face Replenishment; Information Check; Available Stock Query; Stock Take On screen and Pallet line maintenance.

### Lot expiry date update

The Lot expiry date control report now allows you to right click and update an expiry date and this also updates the expiry date in SYSPRO.





## DATASCOPE WMS NEW FUNCTIONALITY

### Stock take posting

Due to a number of issues relating to posting very large stock takes to SYSPRO, we can now set the number of rows to upload at a time. The front end will not change but in the background the stock take will upload in batches of say 2000 rows. This resolves posting failures where the SYSPRO e.net post fails due to the size of the XML file.

### Stock take and Cycle count pick face validation

The above modules will now not allow a user to count incorrect stock codes in a pick face bin. All items counted must be setup in the pick face management program.

### DRS reporting (DATASCOPE Reporting Services)

The new DRS reporting module is expanding fast at many existing clients. This reporting tool allows us to write and schedule key KPI reports that are sent out at scheduled times.

### Voice picking

The voice module of DATASCOPE has matured very nicely. Voice picking is very fast and efficient. Some 10% to 30% faster than scanner based picking. Further enhancements have been added to this system to automatically adjust stock in specific circumstances. For instance if the picker confirms a short pick at a bin location we automatically adjust the stock balance to zero as we know that there are no more units in that bin.

### Replenishment System

For a long time we have had different rules for replenishment. One of these is to fill to max plus demand. For the demand we could set the demand as allocation only, picking slips only or all sales orders. We can now set the rule to fill to max plus demand and then set the demand to sales orders in SYSPRO but with a line ship due date limitation.

### 2D barcode picking

We have added the ability to scan 2D barcode carton labels when picking on the scanner.

### Open bin report

We now have an open bin report on both the scanner and PC front end. These can be used when looking for an open location in the warehouse or to audit open bins.

### Unpick module

We have added a scanner based unpick module that allows a supervisor to remove picked units from a picking slip. This is useful when a pick slip will not invoice as a sales person has cancelled or reduced a line on the order. The unpick module allows us to return the stock to the pickface.

### Checkout

Two new functions have been added. One is to allow you to scan the EAN number of product during the checkout. The other is to allow you to start the checkout scanning before the picking slip is complete. These changes only apply to environments where the settings allow for this functionality.

### Supplier Labelling

A new standalone program has been built to print 2D barcoded labels for cartons or bags at your suppliers. This module will allow you to get your product already barcoded to speed up your receiving area. The module has validation of purchase order numbers and stock codes.

## STAFF ANNOUNCEMENT

### QA Software Tester

We are pleased to have Lauren Kruger join our Port Elizabeth Development Team. Lauren has several years' experience within the Software QA and Testing environment. She is a developer by trade with a technical background. Lauren will become part of the DATASCOPE development team, taking an integral role within the agile development methodology. She will be involved in setting up and monitoring a fully automated test environment as well as some custom user testing and auditing through the development cycles. We look forward to this taking the DATASCOPE WMS product to the next level from a QA perspective.

