

October 2014

Reference Letter: Datascope Warehouse Management Solution (WMS)

Man-Dirk (Pty) Ltd comprises of a group of companies that are specialist suppliers of tools and equipment in the maintenance, repair and operating (MRO) product groupings to mining, industry, power generation, municipalities, government and quasi-government departments.

In order to operate quickly, efficiently and consistently, Man-Dirk's large focus is that of a smooth and highly effective logistics department offering paramount service to our customers. When we considered a Warehouse Solution, we looked at 6 key factors that led to our decision.

- Integration with Syspro
- Technical ease and user friendliness
- Cost
- Local support
- Evidence of local implementations & overall company presence and case studies
- Ability to assist Man-Dirk's Warehouse Design and Layout

Datascope, through their warehousing and logistics knowledge, were able to offer great insight into our logistics division and at the same time, their software was able to accommodate our company's specific needs, which meant that customization to match our business processes were developed in an easy and affordable manner.

It is important to highlight that the detailed implementation plan, handholding and onsite training before go-live resulted in a highly professional and smooth transition in adopting WMS.

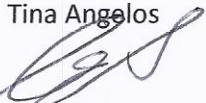
To date, WMS has been in operation since March 2012 and we have seen the following major business benefits:

1. Increased productivity of our warehouse operations thus streamlining our logistics process
2. Improved accuracy of picking and thus reduction in credits and time taken to resolve issues
3. Major improvement in our warehouse operations visibility thus knowing at any stage where a sales order is in the picking process, thus improving customer satisfaction
4. Reduction in stock take variance due to ongoing cycle counts and accurate picking / dispatching
5. Excellent ongoing support from Datascope and continuous improvement activities that continue to keep our warehouse operations running effectively and optimally

If you are running Syspro as your core system in your business, then in our opinion, **DATASCOPE WMS** is the best possible warehouse management solution available in South Africa to take your warehouse and logistics operations to the next level.

If you have any questions, please do not hesitate to contact me

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Special Projects

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